

## CONTRACTS I -- FALL 2021 -- Professor Charles Tiefer

**Course:** Contracts I  
LAW 602-329/419

**Instructor:** Charles Tiefer  
Via [Deborah.Thompson@ubalt.edu](mailto:Deborah.Thompson@ubalt.edu) AL 4634, 410-837-4635

**Days/Time:** TuTh 3:00-4:15 pm (day section)  
TuTh 6:15 – 7:30 pm (evening section)

**Location:** Room assignments are available through MyUB

**Course Description:** This course will present an introduction to the formation of contractual arrangements. Among the topics covered will be mutual assent, including offer and acceptance; consideration; promissory estoppel; and the statutes of fraud.

**Office Hours:** Arranged by e-mail through Ms. Thompson.

### **Course Materials**

Text: Ayres & Klass, *Studies in Contract Law* (9th ed. 2017) ISBN: 978-1-63460-325-6

Supplement: Farnsworth & Young, *Selections for Contracts* (ANY year)

Case Handout – to be emailed to students, or on TWEN, by the end of the first week of class

**Student Learning Outcomes:** Students will learn the fundamentals of contracts law. They will be able to analyze the formation of binding agreements. Moreover, by parallel study of common law contracts, and, the Uniform Commercial Code, they will have a working knowledge of the role of statutory codes in a commercial context.

**Grades:** There will be a final examination which will be the overwhelming basis for the course grade. There will be a midterm but it has very very limited effect, about 5 points out of 100 for the final exam. It is to give you some early feedback (“Formative Assessment”). I sometimes give one step up in grades to some of those whose class participation is, overall, substantially better than their final exam.

### **Course Expectations:**

You must prepare for class to understand the material. Read the assigned text for each class. Unless that day’s text is unusually easy to understand, a second reading is advisable. Take notes, preferably briefing the case in a notebook -- at least the parties, the issue, who won, the rule, and the very brief minimum statement of a couple of key facts.

Also read, closely, in the Supplement, the assigned Uniform Commercial Code (“UCC”) and Restatement (Second) (“R”) sections. These are AS REQUIRED as the casebook.

I expect students to come to class having done the reading. Occasionally, students cannot get to the reading.

If you have not done the day’s reading, please put a note in front of your Zoom screen, before the start of class, with your name, date, and “Note at the Desk,” no more. If I call upon you, just say right away, immediately, “there’s a Note at the Desk” and then hold that “Note” up to the camera. That will be honored. There’s no penalty, no notations about you or anything in my memory. (Of course, obviously you have passed up the opportunity to receive recognition

for participation that day). I have no need, desire, or time to hear the reason why. I do want you to move through this FAST so that the class can go on to the next student.

This relaxed policy on tolerance of students who have a "Note at the Desk" comes with student responsibilities. If you are not prepared that day, do come to class anyway, when called by name say "Note at the Desk" promptly, and we will both walk away satisfied.

I may distribute the PowerPoint for classes that I wrote for the zoom class last year. If you are absent, just go over this. Please ask all questions of whether things have been distributed or what happened when you skipped class of your classmates so as not to overwhelm Deborah Thompson (and if you absolutely must ask, ask her, not me).

***Attendance Policy:***

The School of Law expects all students to attend class regularly. I do not record classes on Panopto. Just use the PowerPoints from the zoom classes last year. If you think you are going to have as many as five absences, then you may wish to have absences considered "excused." (Only) in that case, you should give an e-mail note through Ms. Thompson, who keeps track of attendance. Do not bother with such notes unless you have solid reason to expect many medical absences.

Lateness or absence do NOT warrant telephoning my assistants or discussions with me. Your fender-benders and flat tires while driving around are a matter for Torts class, not Contracts. Do not tell me in advance. Please, e-mail notes about this to Ms. Thompson ONLY from the very few who have lengthy illnesses, pregnancies, or lengthy family emergencies.

Class attendance is a primary obligation of each student whose right to continued enrollment in the course and to take the examination is conditioned upon a record of attendance satisfactory to the professor. A student who exceeds the maximum allowed absences (generally 20% of class sessions) as illustrated below may be compelled to withdraw from the course, or may be barred from sitting for the final exam. Students who are forced to withdraw for exceeding the allowed absences may receive a grade of FA (failure due to excessive absence). This policy is consistent with American Bar Association Standards for Law Schools.

***Course Web Site:***

This course has a page that links to this syllabus, announcements, the class assignments, and other class materials. You are responsible for self-enrolling in the page and for checking it for materials, like UBE Questions, that are part of each class assignment and are not in the big early handout.

***Computers:*** Students may use laptops or other computers in class. They will NOT be able to access their notes when they use the laptop or computer for their final exam.

***Class Cancellation:***

If the instructor must cancel a class, notices will be sent to students via email. If there is inclement weather, students should visit the University of Baltimore web site or call the University's Snow Closing Line at (410) 837-4201. If the University is open, students should presume that classes are running on the normal schedule, unless the instructor cancels by notice by e-mail.

**Academic Integrity:**

Students are obligated to refrain from acts that they know or, under the circumstances, have reason to know will impair the academic integrity of the University and/or School of Law. Violations of academic integrity include, but are not limited to: cheating, plagiarism, misuse of materials, inappropriate communication about exams, use of unauthorized materials and technology, misrepresentation of any academic matter, including attendance, and impeding the Honor Code process. The School of Law Honor Code and information about the process is available at [http://law.ubalt.edu/academics/policiesandprocedures/honor\\_code/](http://law.ubalt.edu/academics/policiesandprocedures/honor_code/).

**Course Evaluations**

It is a requirement of this course that students complete a course evaluation. The evaluation will be available later in the semester and is entirely anonymous. Faculty members will not have access to the feedback provided on course evaluations until after all grades are submitted.

**Title IX Sexual Misconduct and Nondiscrimination Policy:**

The University of Baltimore's Sexual Misconduct and Nondiscrimination policy is compliant with Federal laws prohibiting discrimination. Title IX requires that faculty, student employees and staff members report to the university any known, learned or rumored incidents of sex discrimination, including sexual harassment, sexual misconduct, stalking on the basis of sex, dating/intimate partner violence or sexual exploitation and/or related experiences or incidents. Policies and procedures related to Title IX and UB's nondiscrimination policies can be found at: <http://www.ubalt.edu/titleix>.

**Disability Policy:**

If you are a student with a documented disability who requires an academic accommodation, please contact Keri Hickey, Director of Student Support in the Office of Academic Affairs, at [khickey@ubalt.edu](mailto:khickey@ubalt.edu)

**Examination:**

There will be a final examination. Details will be announced later. You may not have with you during the exam your casebook (or distributed case materials), nor any commercial outlines, nutshells, class notes, outlines you or other students do, outside textbooks, or similar materials. You may only have with you, your R2d/UCC, which you may write notes in or put tabs on.. For other details see above under the heading "Grades."

Assignment Number	Topic	Text and Handout (H)	Supplement
1	<b>Offer</b> Lonergan Background: Theories of Contract	209-211 6-12	
2	<b>Offer Continued</b> Lonergan; Lefkowitz	209-211; 219- 221	R§24

3	<b>Notification of Acceptance</b> Hendricks; Ever-Tite UBE Q27	239-240; 259- 262	R§50, 54(1), 56
4	<b>Method of Acceptance</b> Ammons; Corinthian UBE Q12 & Q47	268-270; 247- 251	R § 42; R § 69(1) UCC § 2-206(1)(b)
5	Problem  <b>“Varying” Acceptance</b> Minneapolis; Idaho	254-255  322-324; H1-4	UCC § 2-207(1) R § 39, 59
6	<b>Battle of the Forms – Terms</b> Glassrobots,Textile,Com.(Arb.),Q38	H65-68, 336-340	UCC § 2-207(2,3)
7	<b>Revocation Before Acceptance</b> Petterson;Audio;Adams; UBE Q30, Q43 &Q51	H5-6; H92-96 315-316	R § 43, 63(a) & (b)
8	<b>Insufficient Agreement</b> Varney; MGM	365-369; 388-389	UCC § 2-204(1,3) R § 33 UCC § 2-305
9	<b>Insufficient Agreement</b> Martin’s, Oglebay	389-392; 372-378	UCC § 2-204(3) R § 33
10	<b>Intent to Memorialize</b> 168 <sup>th</sup> & Dodge; Home Paramount	Hxxx-xxx H97-101	R § 27

Assignment Number	Topic	Text and Handout (H)	Supplement
11	Problem <b>Consideration: “Bargained-for”</b> Kirksey; Langer; UBE Q23 & Q25 Q19	374-375  71-72; 77-80	R § 71(1,2)
12	<b>Waiver of Claims</b> Intro.; Jara; Greene; Fiege UBE Q20	59-63; H211- 214; 88-91; H215-219	R § 71(3), 74
13	<b>Pre-Existing Duty, Modification</b> Levine; Alaska; Angel UBE Q45 & Q13 & Q28	132-144	UCC § 2-209(1) R § 73, 89(a)
14	Problem (Entertainer)  <b>Illusory Promises or Implied Duty</b> Rehm-Zeiher; Wood; Nily Realty UBE Q39	123  147-150; 154- 155; H7-10	R § 73, 89(a); UCC § 1-201(b)(20) UCC § 2-306
15	<b>Consideration and Discretion: U.S.</b> Billman, Omni, Neumiller	734-735; 157- 161; H239-240	UCC 2-306(1), 1-201(b)(20)
16	<b>Consideration and Discretion: Md.</b> Scope, Waller, Dwiggins UBE Q36	707-709, H191- 195, H196-203	R 205 UCC 1-304, 1-201(b)(20)
17	<b>Moral Obligation</b> Webb, Slick	112-119; H69-73	R § 86
18	<b>Promissory Estoppel</b> Comment, Feinberg, Blinn Md Bar 2-00-B, Q2; UBE Q21	167-168, H146- 149, 383-387, H136	R § 90(1)

19	<b>Midterm</b>		
20	<b>Options</b> Humble, Problem, 2-05 Q2 UBE Q43	291-295; 314-315; H138	UCC § 2-205

Assignment Number	Topic	Text and Handout (H)	Supplement
21	<b>Bids; Requirement Contracts</b> Citiroof ; Md Bar 2-06 Q2 Feld	H102-108, H137  745-748	2-306(1)
22	<b>Statute of Frauds: Coverage</b> Scope, Labreque, Federline Md Bar 7-06 Q12, 2-00 B, QII	432-435, H118- 122, H114-117, H141, H142	UCC § 2-201(1,2)

23	<b>Statute of Frauds: Compliance</b> Crabtree, Snyder, Md Bar 2-05 Q2, UBE Q16 & Q34 & Q50	443-447, H55-58, H136	R § 131
24	Friedman, <b>Assignment</b> Intro, Pizza, Md Bar 7-04 Q4	H59-64 1159-1162, H153-156, H144	UCC 2-210 MD UCC 9-406
25	<b>Assignment</b> Rosenberg, P/T Ltd.II Am Bank <b>UBE Q10 &amp; Q53</b>	Cases on TWEN H157-162	2-210 & R. 318 prior class
26	<b>3rd Party Beneficiary</b> K-mart, , Shillman, Notre Dame Md Bar 2-01 Q12, UBE Q7,Q22,Q24	H163-168, 1184- 1187, H173-176, H210	R § 302